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## SUMMARY

- Last week President Biden outlined an ambitious ten-year \$4.7 trillion spending and tax plan.
- Though large, we believe it will have much less economic impact than the COVID-19 relief packages which were designed to be spent immediately.
- The question for investors is just how much of Biden's proposal has the political support to pass, which we will not know for several months.

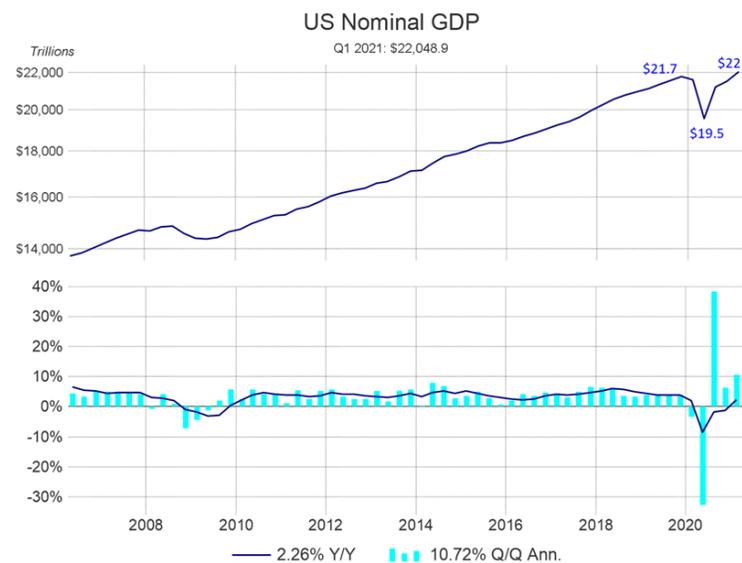
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## “I’d like everything on the menu please” – President Biden’s \$4.7 trillion Spending Proposal Let the politics begin.

President Joe Biden has laid out an ambitious tax and spending plan incorporating most of the ideas from his 2020 campaign. It focuses on two main areas: an industrial policy geared to building a ‘green’ infrastructure and a clear change in social priorities. We stress ‘laid out’ because we believe this represents a ‘wish list’ of the things this administration would like to do. What actually gets passed by Congress will not be known for months. The Biden administration’s plan is bold, with echoes of President Lyndon Johnson’s ‘Great Society’ changes from 1964–1968. The question for investors is just how much of Biden’s proposal has the political support to pass, and how might it impact markets.

### The Context

To put \$4.7 trillion in context, the US is currently a \$22 trillion economy. The pandemic reduced US GDP (Gross domestic product) by about \$2.2 trillion (10% of GDP) and as you can see from the chart, GDP has now surpassed its pre-COVID-19 high. Congress approved \$4.5 trillion (just over 20% of GDP) in COVID-19 relief in three separate bills, two under President Trump and one under President Biden. While the new \$4.7 trillion proposals are similar in size, the proposed spending and tax revenue are spread over roughly 10 years (see appendix). At that size and timeframe, their economic impact—even if fully enacted – will be considerably less than the COVID-19 relief packages which were designed to be spent immediately and had no tax offsets. That said, from the tax perspective, these proposed increases would be roughly 1.3% of GDP. This is considerably larger than those enacted under Presidents Obama, Clinton, G. H. W. Bush, and Reagan, which averaged around 0.4% of GDP. You must go back to President Johnson’s 1968 tax hikes to find a bigger percent of GDP at 1.7%. (Data courtesy of Strategas research).



Source: Refinitiv Datastream, RiverFront

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## Biden's Gamble

With a slim majority in the House of Representatives and a divided Senate, Biden's mandate is much smaller than that enjoyed by the Johnson administration and so the politics of this will be critical. President Biden has chosen to throw everything into his two plans, without clearly identified prioritization. The plan will be paid for with a significant overhaul to corporate taxes as well as a multifaceted increase in taxes for those earning over \$400,000. The administration is taking a gamble by pushing for such a wide-ranging set of proposals all at once. This strategy could work in its favor if moderate Democrats decide they do not want to be seen voting against the party's broad agenda. Equally, if it is perceived as too ambitious by these moderate Democrats, and subsequently cut into pieces, a lot less may get done. There is also the risk that there will be a political backlash which costs the Democrats control of Congress in 2022. Those Democrats with slim majorities in moderate constituencies have tough choices to make.

What seems clear, based on the reaction so far, is that the plan will receive little or no Republican support. That means whatever is finally agreed on is likely to be passed by a process called 'reconciliation' whereby any planned spending increases must be budget neutral in ten years. The ability to agree on tax hikes (more controversial than spending) will be one factor limiting the plan's overall size. We think that over the next six months or so we will see a spirited internal debate on spending priorities, and then another on how much of the proposed tax increases the Democrats are willing to pursue. A reasonable guess is that the final package will be closer to a fiscally neutral \$2-3 trillion, spread over 10 years.

## Our View of the Implications

We believe the combination of aggressive COVID-19 fiscal relief and a highly accommodative Federal Reserve will deliver very strong economic growth in 2021 and 2022. The Biden proposals signal a shift in priorities. For stocks, we think higher taxes will reduce corporate earnings by 5-10% depending on the size of the bill. Set against this will be the pace of recovery, which we think will absorb some of the effect of tax increases. Within the stock market, we think the Technology and Healthcare sectors have the biggest exposure to increased taxes on their overseas earnings, but there will also be benefits for companies who stand to gain from the proposed government spending, and from higher wages for low-income workers. Due to the pace of the recovery, we expect further increases in bond yields and a gradual shifting in Fed policy towards being less accommodative. The Biden proposals will likely increase spending faster than revenue in the early years and because they follow the COVID-19 relief spending, will put upward pressure on prices especially where the pandemic has created supply shortages.

## Conclusion

There is so much we cannot know with any certainty about how the next six months will play out...today we can only start to analyze the possibilities. Financial markets are absorbing all this and thus far, both the stock and bond markets seem to be unfazed. Indeed, the S&P 500 hit a new high on Thursday (4/29/21), apparently more focused on higher-than-expected Q1 earnings. More important than seeking to predict such a politically complicated outcome, we believe our tactical and risk management processes will help us navigate a summer/fall period that is likely to create lots of headline news.

## Appendix:

### The Numbers in More Detail:

**Spending:** Broadly, President Biden is seeking to spend roughly \$4.7 trillion over 10 years. This is divided into two similarly sized bills: The American Jobs Plan and the American Families plan. The American Jobs Plan is focused on infrastructure and industry, and The American Families Plan focuses on social projects. Ultimately these may be combined into one omnibus bill.

**Revenue:** The spending is to be funded by increased taxes on companies and individuals respectively to pay for the two plans as follows:

- Raise the corporate tax rate, and tax income on overseas earnings plus 'book income', defined as income reported to shareholders which is generally higher than the 'taxable income' that is reported to the IRS'.
- Raise a variety of taxes strongly geared to those earning more than \$400,000.

The numbers are set out in the table below (courtesy of Cornerstone Macro Research).

Spending Policy	\$ bil.	Tax Policy	\$ bil.
<b>American Jobs Plan:</b>		<b>American Jobs Plan:</b>	
Transportation Infrastructure	621	Proposed Corporate Taxes	1764
Safe drinking water	111	Repeal Fossil fuel 'subsidies'	35
Broadband	100	Other	28
Power Infrastructure	100		
Clean energy and tax credits	400		
Buildings	368		
Home care assistance for Elderly/Disabled	400		
Research and Development	200		
Investment in Manufacturing	300		
Workforce development	110		
<b>TOTAL</b>	<b>2710</b>	<b>TOTAL</b>	<b>1827</b>
<b>American Families Plan</b>		<b>American Families Plan</b>	
Extend Child Tax Credit through 2025	420	Tax enforcement	700
Universal Pre-K and Childcare support	425	Capital Gains and Dividends	429
Paid Family Medical Leave	225	3.8% Social Security and Medicare tax	200
Permanent Obamacare credits	200	Top tax rate of 39.6%	112
Permanent Child/Dependent care Expansion	129	Other	166
Other education	117		
Free community college	109		
Permanent low-income tax credit	106		
Federal Student aid	80		
IRS Funding	80		
Other	120		
<b>TOTAL</b>	<b>2011</b>	<b>TOTAL</b>	<b>1607</b>
<b>TOTAL SPENDING</b>	<b>4,721</b>	<b>TOTAL TAX</b>	<b>3,434</b>

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In a rising interest rate environment, the value of fixed-income securities generally declines.

Stocks represent partial ownership of a corporation. If the corporation does well, its value increases, and investors share in the appreciation. However, if it goes bankrupt, or performs poorly, investors can lose their entire initial investment (i.e., the stock price can go to zero). Bonds represent a loan made by an investor to a corporation or government.

## WEEKLY VIEW

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As such, the investor gets a guaranteed interest rate for a specific period of time and expects to get their original investment back at the end of that time period, along with the interest earned. Investment risk is repayment of the principal (amount invested). In the event of a bankruptcy or other corporate disruption, bonds are senior to stocks. Investors should be aware of these differences prior to investing.

Technology and internet-related stocks, especially of smaller, less-seasoned companies, tend to be more volatile than the overall market.

### Index Definitions:

Standard & Poor's (S&P) 500 Index measures the performance of 500 large cap stocks, which together represent about 80% of the total US equities market.

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